

MATT DE SAUTEL

BUSINESS OWNERSHIP, CUSTOMER
SERVICE & CLIENT ENGAGEMENT



CONTACT

- 541-350-6129
- mdesautel@gmail.com
- Bend, Oregon

LICENSES & SKILLS

Licenses

- Series 6 License** – FINRA (Investment Company & Variable Contracts) | *Issued 2026*
- Software Engineering Immersive** – Flatiron School

Business Skills

- Business Development & Marketing
- Leadership & Team Management
- Partnership Building & Client Engagement

Technical Skills

- AI Applications in Business
- Workflow Automations
- Website Development
- Coding Fundamentals
- CRM Systems & Sales Tools

EDUCATION

BACHELOR OF SCIENCE IN BUSINESS ADMINISTRATION

Oregon State University – Cascades
(Bend, OR)

ASSOCIATE OF ARTS

Central Oregon Community College
2012-2020



ABOUT

Bend resident for over 20 years and local business founder with 15+ years of experience spanning business operations, team leadership, and budget management. Combines a newly acquired Series 6 financial license with an advanced technical background in computers, hands-on trades experience, and deep roots in the Central Oregon community.

EXPERIENCE

PRODUCTION OPERATIONS | BEND, OR

HUMM Kombucha
2025 - 2026

- Ran high-volume production lines while keeping strict compliance with safety and quality rules.

LOCAL CONSTRUCTION | BEND, OR

Compass Contracting
2022 - 2024

- Handled on-site logistics, materials management, and heavy equipment operations for building projects.
- Enforced strict job-site OSHA/safety protocols and collaborated with crews to hit tight build deadlines.

INDEPENDENT INSURANCE BROKER | BEND, OR

Northstar Insurance
2022 - 2024

- Established and operated as an independent insurance agent and broker, providing tailored Property and Casualty Insurance solutions to clients.
- Partnered with a local car dealership to integrate insurance offerings seamlessly into the car-buying process.

BUSINESS OWNER & OPERATOR - MOBILE BAR SERVICE | BEND, OR

Taps Mobile Pub
2017 - 2020

- Launched Oregon's first mobile bar service, scaling from one unit to a fleet of five through strategic market positioning, innovative service offerings, and local event partnerships.
- Pioneered monthly membership kegerator rentals and beverage delivery services.
- Achieved consistent profitability and secured a lucrative business sale within three years by leveraging strong branding and operational efficiency.

TEAM SUPERVISOR | BEND, OR

Costco Wholesale
2001 - 2017

- Progressed from entry-level to team supervisor in multiple departments.
- Led hiring, training, and performance evaluations for a team of 15+.
- Led daily front-end operations, overseeing a team of 30+ employees.